## FEATURED INDUSTRY PARTNER ENHANCED LISTING

Featured Partner listings are a great way to distinguish your business on the Gulf Shores & Orange Beach website. Choosing to upgrade from the free standard listing brings the following benefits:

- Your business is highlighted in a special display at the top of all applicable search return of listings
- Pull visitors more readily over to your own website
- Allows you to provide additional details about your business (five images, 175 words of copy) vs one image and 85 words of copy provided in the standard listing

Pricing

- \$3,000 Reserve and pay **no later than** Jan. 3, 2023
- \$4,000 Reserve and pay **after** Jan. 3, 2023



Space is limited. Please indicate your interest on the included Co-Op Response Form and return to GSOBT by Dec. 8, 2022.

Billing for this program come to your company from Gulf Shores & Orange Beach Tourism.

## **REMARKETING CO-OP**

Gulf Shores & Orange Beach Tourism's remarketing co-op provides you access to travelers who have visited GulfShores.com website and have expressed their interest in traveling. The campaign will run for a minimum of 60 days or until the clicks are achieved. Each campaign is estimated to result a minimum of 1,200 clicks per partner.



	LEVEL 1	LEVEL 2
Cost Per Campaign	\$1,500	\$3,000
Guaranteed Clicks*	1,200	2,500
GSOBT Portion	\$750	\$1,500
Partner Portion	\$750	\$1,500

\*Campaigns can be optimized either for clicks or conversions. If optimized for conversions, the clicks are no longer a guaranteed number.

Remarketing co-ops are serviced by Compass Media; billing and reporting will come to your company from Compass Media.

## FACEBOOK PROSPECTING AND REMARKETING CO-OP

Visit Alabama Beaches Facebook remarketing co-op provides you access to travelers who follow Gulf Shores & Orange Beach Tourims Facebook page, approximately 514,547 consumers.

**Drive Traffic**: Create traffic by serving relevant advertisements to a highly targeted audience.

**Bring them back**: Stay in front of people who have already engaged with our destinations brand.

**Increase Conversions**: Conversion tracking is provided for all digital co-ops.



	LEVEL 1	LEVEL 2
Cost Per Campaign	\$3,000	\$5,000
Guaranteed Clicks*	2,200	3,700
GSOBT Portion	\$1,300	\$1,600
Partner Portion	\$1,700	\$3,400

\*Campaigns can be optimized either for clicks or for conversions. If optimized for conversions, the clicks are no longer a guaranteed number.

Remarketing co-ops are serviced by Compass Media; billing and reporting will come to your company from Compass Media.

## **MONTHLY EMAIL CO-OP**

Reach the 65,000 GSOBT eTidings newsletter subscribers by joining our monthly e-mail co-op. This co-op allows you to share deals and special offers with travelers interested in our destination.

Email is known to have some of the best ROI scores among marketing channels. Don't miss out on this opportunity.

- No minimum required. Choose the months that work best and compliment your marketing program.
- Monthly reports are provided.
- If purchasing all 12 months in one contract, you receive one month free.
- Cost: \$350 per month



Sign up for 12 months by Nov. 15 and you will receive one month free.



To participate in email co-ops, select the desired month(s) on the included Co-Op Response Form and return to GSOBT by Dec. 8, 2022.

Billing for these co-ops come to your company from Gulf Shores & Orange Beach Tourism.



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Featured Partner Listings are a great way to make your business stand out on the Gulf Shores & Orange Beach Tourism website.

Benefits of a Featured Partner Listing:

- Highlights your business at the top of all applicable search results including the deals and listing pages of our website
- Your listing can include longer descriptive text and up to five photos and one video
- Increases traffic to your website

Now is the time to reserve your spot for 2023. Renew or upgrade your listing, and pay in full by January 3, 2023, to receive \$1,000 off.

Featured Partner Listing **BEFORE** January 3, 2023 - \$3,000 Featured Partner Listing **AFTER** January 3, 2023 - \$4,000

If you have questions about the Featured Partner Listing program, contact Crystal Hinds at CHinds@GulfShores.com or Jack Gravolet at JGravolet@GulfShores.com.

Company Name _	 	 
Contact Name	 	 
Email Address	 	 
Signature		

Please mail your payment along with this order form to:

Gulf Shores & Orange Beach Tourism Finance Department PO Drawer 457 Gulf Shores, AL 36547

Contact the Finance office at 251-968-9320 for credit card payment options.